

When To Sell A business

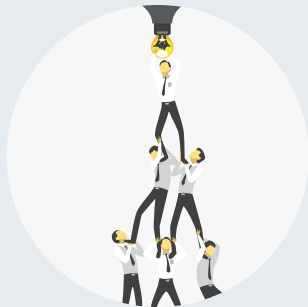
6 Key Factors To Consider



You have “had enough” and are losing interest



You are thinking about retiring within 5 years



Company is performing strongly



The economic cycle is favourable



You foresee marketplace or industry changes that worry you



Your sector is consolidating and good multiples are currently achievable